



UPS Supply Chain Solutions®

Non-Resident Importer (NRI) Program

Want to grow your business?

Then consider your northern neighbours as the next step in your expansion plans.

Make a strategic move to become more global by further developing your North American distribution strategies.

We have the perfect solution to grow your business and open the door to the Canadian market! With our NRI program, it's as easy as shipping to another state! Our Non-Resident Importer (NRI) program is specifically tailored to companies that want to export to Canada without the expense of having a physical presence in Canada.

What is an NRI?

- A company that doesn't have an actual physical presence in Canada
- A company that acts as both the exporter from the US and the importer of record on shipments coming into Canada – using its own company name

The United States and Canada are the world's largest trading partners, and it's become easier than ever for US companies to import their products into Canada. Since a lot of goods crossing the US/Canada border qualify for NAFTA and are automatically duty-free, the emphasis becomes on reporting and payment of Canada's Federal sales tax - GST (Goods & Services Tax). Your US company can qualify for various GST programs depending on how you intend to do business in Canada.

You're eligible for a GST program if you:

- Import only a few shipments into Canada
- Import goods to be worked, repaired, or refinished and returned to the United States
- Bring goods into Canada on consignment for future sale

Become an NRI and streamline your route into the lucrative Canadian market

- Increase your sales
- Receive the same benefits as a domestic supplier
- Enhance your purchasing capabilities as a Canadian purchaser
- Make your product more accessible
- Eliminate customs and logistics problems
- Deliver directly to your customer's door

Why become an NRI?

By becoming a non-resident importer, and acting as the importer of record for shipments into Canada, you have the potential to:

- Gain an edge over your competition.
- Acquire potentially lucrative contracts since freight movement will become seamless for your clients in Canada
- Offer your clients an all-in-one price.
- Reduce your Canadian operating expenses by eliminating the need for actual physical locations.
- Enable more cost-effective logistic solutions
- Enhance your customer service.

Becoming an NRI is easy and we will guide you through the process

Just give us a call - UPS Supply Chain Solutions has the expertise to:

- Analyze logistics requirements, whether they involve the movement of freight, warehousing, or customs clearance.
- Set up and register the importer business number necessary for customs clearance.
- Obtain a GST number and facilitate GST reporting for the Canadian client.
- Instruct you on the rules and regulations governing the GST.
- Ensure your documentation is accurate and compliant based on received information.
- Provide consultation services to properly classify your product.
- Assist in establishing the proper valuation for your shipment.
- Analyze the options available for maintaining your records – keeping your Canadian shipments compliant.

We have the technology to help...

UPS Supply Chain Solutions has the technology expertise to streamline your business. We offer flexible EDI solutions, document imaging for easy archiving and retrieval, centralized entry processing and integrated services that ensure your NRI information is processed as efficiently, reliably and smoothly as possible.

Our comprehensive brokerage solutions keep you organized, efficient and compliant

Export Documentation System (EDS)

Create trade and export documentation quickly and easily.

Image Documentation System (IDS)

Improve digital filing and archiving of customs documents.

ASIST

Gain 24/7 access to your customs import information and documents.

Data Manager

Create customized trade management reports.

Satisfied NRI clients say:

"The consumer market in Canada is growing, which makes expanding our business north of the border a logical move. UPS Supply Chain Solutions offered us systems and services that streamlined the process."

"The strategic use of UPS Supply Chain Solutions as our third-party logistics provider has provided us with a competitive advantage."

"Guidelines for import procedures are stringent and complicated, but UPS Supply Chain Solutions gave us the skills to comply in a clear and easy manner."



For more information
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Visit us at ups-scs.ca